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Building Your Business The “Right” Way

A huge challenge for people and businesses is a tendency to overcomplicate almost everything. We overthink everything from prospecting to approaching prospects to presentation to closing business. Often this over-analysis results in paralysis by systems and a compulsion to be perfect in every aspect of our business.

Your results improve *exponentially* when you discover simple, proven tools and systems which are easy to master and provide positive results. When you do certain things in certain ways, you achieve predictable results which help you achieve your most optimistic business adjectives. Adding a time component to this continues to accelerate your growth, while maintaining the simplicity of the systems.

Building a successful advisory, practice and business requires you to do things “Right”...

- ☑ Telling “The **RIGHT** Story”
- ☑ Telling it the **RIGHT** Way
- ☑ Telling it to the **RIGHT** People
- ☑ Telling it the **RIGHT** number of times every week

Michael Roby will teach you how to do this and make it yours. Furthermore, when you leave your meeting you will understand the process, and ***you will have created the basis of your story!***

Other topics available for Q & A include but are not limited to Prospecting, Networking, Speaking For Business Development, and MORE!